## 1 STATE OF OKLAHOMA 2 1st Session of the 59th Legislature (2023) COMMITTEE SUBSTITUTE 3 FOR SENATE BILL NO. 555 By: Montgomery of the Senate 4 5 and Sneed of the House 6 7 8 9 COMMITTEE SUBSTITUTE An Act relating to prepaid funeral services; amending 10 36 O.S. 2021, Sections 6121, 6124, 6124.1, 6124.2, 6125.2, 6128, and 6130, which relate to permits, 11 payment for benefits, transfer of ownership, funding of contracts, annual reporting, and penalties; 12 requiring contract for all prepaid funeral services; providing method for filing certain applications; 13 allowing certain fees to be levied by the Insurance Commissioner; modifying permit expiration and renewal 14 provisions; requiring certain report for certain expired permit holders upon reapplication; 15 prohibiting contracts funded by trust; stating exemption; requiring timely response by permit holder 16 to Insurance Commissioner upon certain inquiry; requiring update of information by electronic means 17 by certain date; establishing certain fine; modifying change of name application for certain permit holder; 18 prohibiting permit holder from operating under name other than name on application; providing for funding 19 of certain contracts; modifying penalties assessed; updating statutory references; updating statutory 20 language; making language gender neutral; and providing an effective date. 21 22 BE IT ENACTED BY THE PEOPLE OF THE STATE OF OKLAHOMA: 23 24

SECTION 1. AMENDATORY 36 O.S. 2021, Section 6121, is amended to read as follows:

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Section 6121. A. Any individual, firm, partnership, corporation, or association (hereinafter called "organization") which shall accept money or anything of value issues contracts for prearranged, or prepaid funeral services, or funeral service merchandise as defined in the Funeral Services Licensing Act or for any contract providing future funeral services or funeral merchandise at a fixed price or at a cost plus a percentage, or at retail price less a percentage discount, or providing for any special consideration of any kind to be granted or made available to the purchaser or holder of such contract, in this state, under any sales contract, bond, certificate or other form of written document providing for prepaid, discounted or otherwise specially priced funeral or burial benefits or services or funeral merchandise to be delivered at an undetermined future date dependent upon the death of a contracting party or other person designated by a contracting party (hereinafter called "prepaid funeral benefits") shall first obtain a permit from the Insurance Commissioner authorizing the transaction of this type of business before entering into any such It shall be unlawful to sell issue contracts for prepaid funeral benefits unless the seller holds a valid, current permit at the time the contract is made.

B. The Insurance Commissioner may deny the issuance of a permit if the organization:

- 1. Makes a material misstatement or misrepresentation in an application for a permit;
- 2. Fraudulently or deceptively obtains or attempts to obtain a permit for another; or
- 3. If any of its officers, owners, partners, or directors are determined by the Commissioner to not be competent, trustworthy, financially responsible, and of good personal and business reputation and character.
- C. The Insurance Commissioner may approve an application of an organization for a permit and deny the request of the organization to act as a trustor if the organization does not satisfy all qualifications. This shall not hinder an organization from entering into contracts funded by assignments of insurance.
- D. All permits issued pursuant to the provisions of this section shall be displayed in a conspicuous place at all times on the premises of the organization. No organization may consent to, or allow the use or display of, the permit by a person other than the persons authorized to represent the organization in contracting prepaid funeral benefits.
- E. The organization shall not be entitled to enforce a contract made in violation of the act, but the purchaser or the heirs of the purchaser, or legal representative, shall be entitled to recover

- triple the amounts paid to the organization with interest thereon at the rate of six percent (6%) per annum under any contract made in
- 4 SECTION 2. AMENDATORY 36 O.S. 2021, Section 6124, is 5 amended to read as follows:

violation hereof.

- Section 6124. A. Each organization desiring to accept money or anything of value for prepaid funeral benefits or an agreement issue contracts to provide funeral benefits in the future at a fixed or predetermined cost, shall electronically file an application for a permit with the Insurance Commissioner in the manner and form prescribed by the Commissioner, and shall at the time of filing an application pay one initial filing fee of Fifty Dollars (\$50.00) and any other transaction or related fees deemed necessary by the Commissioner. The Insurance Commissioner shall issue a permit upon:
  - 1. The receipt of the application and payment of the filing fee:
  - 2. Determination that the organization is in good standing as a funeral establishment with the Oklahoma Funeral Board; and
- 3. Making a finding that the organization has complied with the
  provisions of this act and the rules promulgated under this act
  pursuant to Section 6121 et seq. of this title by the Insurance
  Commissioner. All applications shall be signed by the organization
  requesting the permit, and shall contain a statement that the
  organization will comply with all the requirements as established by

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    this act Section 6121 et seq. of this title. All permits shall
    expire annually on <del>December 31 of the year the permit is first</del>
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    issued April 30, unless renewed; permits may be renewed for a period
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    not to exceed the succeeding December 31 April 30 upon the payment
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    of a renewal fee of Fifty Dollars ($50.00). Late application for
    renewal of a permit shall require a fee of double the renewal fee.
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    No application for renewal of a permit shall be accepted after
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    January 31 of each year. The Insurance Commissioner may authorize
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    acceptance of a new permit application pursuant to this section
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    prior to the expiration of the one-year period upon good cause shown
    The renewal application shall be filed, and the fee shall be paid
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    electronically in a form and manner prescribed by the Commissioner.
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    A permit that expires for failure to submit a renewal application
    may be reinstated within ninety (90) days after the expiration date
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    following the submission and payment of a renewal application,
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    renewal fee, and any other fees deemed necessary by the
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    Commissioner. The renewal fee for a permit that expires for failure
    to submit a renewal application shall be double the renewal fee for
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    a timely renewal application. The Insurance Commissioner shall
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    require a permit holder whose permit has been expired for more than
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    ninety (90) days to reapply as if a new applicant and pay an
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    application fee that is double the renewal fee for a timely renewal
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    application and any other fees deemed necessary by the Commissioner.
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    An application submitted after the permit has been expired for more
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than ninety (90) days shall include a detailed report of services provided in this state during the period of expired permit.

- B. The Insurance Commissioner may cancel a permit or refuse to issue a permit or refuse to issue a renewal of a permit for failure to comply with any provision of this act Section 6121 et seq. of this title, or any valid rule, which the Insurance Commissioner has promulgated, after reasonable notice to the organization and after hearing if the organization requests a hearing. When the Insurance Commissioner cancels a permit or refuses to issue a renewal of a permit for a violation as provided by this subsection, the Insurance Commissioner shall notify the Oklahoma Funeral Board of the action and the nature of any violations.
- C. No organization shall be entitled to a new permit for a period of one (1) year after cancellation or refusal by the Insurance Commissioner to issue or renew the permit of the organization, but shall thereafter be entitled to a new permit upon satisfactory proof of compliance with this law after the expiration of the one-year period.
- D. Any person or organization aggrieved by the actions of the Insurance Commissioner may appeal therefrom as provided by Article II of the Administrative Procedures Act.
- E. On and after the effective date of this act, no organization shall issue a contract for prepaid benefits funded by a trust account. An organization may continue to operate and fund a trust

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   established prior to the effective date of this act for existing
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   contract holders.
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- F. Every permit holder, upon receipt of any inquiry from the Commissioner, shall furnish the Commissioner with an adequate response to the inquiry within twenty (20) days from the date that the inquiry is received.
- G. Each permit holder shall electronically notify the Commissioner of and pay any fees deemed necessary by the Commissioner for any change in address or contact information within thirty (30) days of the change. Submission and payment shall be completed in the form and manner prescribed by the Commissioner. Any submission of a change of legal business name, "doing business as" or assumed name, address, or contract email address received more than thirty (30) days after the change occurred shall be accompanied by a fee of Fifty Dollars (\$50.00).
- AMENDATORY 36 O.S. 2021, Section 6124.1, is SECTION 3. 16 amended to read as follows:
- Section 6124.1. A. No prepaid funeral benefit permit shall be 18 transferable from one organization to another except as provided in 19 this section. The selling organization shall notify the Insurance 20 Commissioner at least forty-five (45) days prior to transfer of 21 ownership. Notification shall be in a form provided by the 22 Insurance Commissioner and shall contain at a minimum the following 23 information: 24

- 2 2. The date the acquiring organization will take control of the 3 funeral establishment;
  - 3. A listing of all unrealized prepaid funeral benefit contracts funded by insurance assignments;
  - 4. A listing of all unrealized prepaid funeral benefit contracts funded by trusts;
  - 5. A detailed description of existing trusts to include, but not be limited to, the name of the contract holder and the trust value per contract; and
  - 6. Any other information the Insurance Commissioner may request.
  - B. The Insurance Commissioner may waive the notice requirement provided for in subsection A of this section upon good cause shown.
  - C. The acquiring organization shall make application for a permit at least thirty (30) days prior to the transfer of ownership. Approval is contingent upon the organization receiving an establishment license as provided for in Sections 395.1 through 396.33 of Title 59 of the Oklahoma Statutes. The application shall include an assumption agreement executed by the acquiring organization in a form provided by the Insurance Commissioner.
- D. The acquiring organization shall be issued a prepaid funeral benefit permit prior to the relinquishment of control of the trust by the selling organization. The acquiring organization shall not

access funds held in the trust until authorization has been given by the Insurance Commissioner.

- E. Upon good cause shown, the Insurance Commissioner may deny transfer of the trust from the selling organization to the acquiring organization.
- F. The Insurance Commissioner may assume the role of acting trust conservator as a means of safeguarding the rights and interests of the individual contract holder. The organization may make application to the Insurance Commissioner to draw down funds upon fulfillment of the prepaid funeral service contract.
- G. Whenever a prepaid funeral benefit permit holder refuses to submit the books, records, papers and instruments of the prepaid funeral benefit contracts to the examination and inspection of the assistants or examiners of the Insurance Commissioner, or refuses or neglects to establish or maintain a prepaid funeral benefit permit in accordance with the requirements of the Prepaid Funeral Benefits

  Act Section 6121 et seq. of this title within ninety (90) days after a written demand to establish or maintain a prepaid funeral benefit permit is made by the Commissioner, or in any manner obstructs or interferes with the examination of its prepaid funeral benefit contracts or refuses to be examined on oath concerning any of the affairs of its prepaid funeral benefit contracts, the Commissioner may make application for receivership in the manner of a domestic insurer pursuant to Sections 1901 through 1920 of this title, in

- 1 addition to the applicable penalties and enforcement provisions of
  2 this act.
  - H. The Insurance Commissioner may prescribe rules concerning matters incidental to this section.
- 5 SECTION 4. AMENDATORY 36 O.S. 2021, Section 6124.2, is 6 amended to read as follows:
- Section 6124.2. A. No prepaid funeral benefit permit holder 7 shall change the name under which the permit holder operates except 9 as provided in this section. The prepaid funeral benefit permit 10 holder shall obtain approval from the Insurance Commissioner at 11 least thirty (30) days prior to changing the name of the permit 12 holder. The application for change of name of a prepaid funeral benefit permit holder shall be filed electronically in  $\frac{1}{4}$  the manner 13 and form provided by the Insurance Commissioner, along with any 14 applicable fees, within thirty (30) days of the legal change and 15 shall contain, at a minimum, the following information: 16
  - 1. The name of the permit holder;

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- 2. The proposed new name of the permit holder; and
- 3. The date the name change will become effective;
- 4. The business address of the permit holder; and
- 5. The permit holder's primary email address.
- B. The Insurance Commissioner may waive the approval
  requirement provided for in subsection A of this section upon good
  cause shown.

C. The Insurance Commissioner may deny the change of name of the prepaid funeral benefit permit holder upon good cause shown.

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- D. C. Upon approval of a change of name Unless the change of name is denied, the Insurance Commissioner shall issue a prepaid funeral benefit permit with the new name. The prepaid funeral benefit permit holder shall display in a conspicuous place at all times on the premises of the organization all permits issued pursuant to the provisions of this section. No organization may consent to or allow the use or display of the permit by a person other than the persons authorized to represent the organization in
- 12 <u>E. D.</u> The Insurance Commissioner may prescribe promulgate rules 13 concerning matters incidental to this section.

contracting prepaid funeral benefits.

- E. Permit holders shall not conduct business under any name or

  at a different business address other than that specified in the

  permit.
- SECTION 5. AMENDATORY 36 O.S. 2021, Section 6125.2, is amended to read as follows:
- Section 6125.2. A. Contracts All contracts for prepaid funeral benefits provided for pursuant to Section 6125 of this title may issued on and after the effective date of this act shall be funded by assignments of life insurance proceeds to the contracting organization either:
  - 1. A standard life or accident insurance policy; or

2. An individual or group fixed annuity.

- B. A guaranteed contract for prepaid funeral benefits provided for pursuant to paragraph 1 of subsection B of Section 6125 of this title which is to be funded by assignment of life insurance proceeds issued on and after the effective date of this act shall provide that:
- 1. The contract be funded by a life an insurance policy or annuity issued in the face amount of the current purchase price of the contract for prepaid funeral benefits;
- 2. All accrued benefits under the <u>insurance</u> policy <u>or annuity</u> shall become available for disbursement to the organization upon the death of the beneficiary of the prepaid funeral contract;
- 3. The beneficiary shall be the same individual under the contract as the insured under the <a href="life">life</a> insurance policy or annuity; and
- 4. The disbursement of  $\frac{1}{1}$  the insurance policy or annuity proceeds to the organization shall constitute payment in full to the organization for which the services and merchandise  $\frac{1}{1}$  contracted  $\frac{1}{1}$
- C. A nonspecified contract for prepaid funeral benefits provided for pursuant to paragraph 2 of subsection B of Section 6125 of this title which is to be funded by assignment of life insurance proceeds issued on or after the effective date of this act shall provide that:

1. The total proceeds paid to the organization under the insurance policy or annuity shall not exceed the actual retail cost
of the funeral services and merchandise at the time of delivery;

- 2. Any funds remaining unused shall be refunded to the purchaser or to the personal representative of the purchaser or designated beneficiary; and
- 3. After November 1, 2009, all price lists reflecting the actual retail cost of funeral services and merchandise used at the time of the delivery of services shall be retained for a period of at least six (6) years.
- D. A violation of this section shall constitute a misdemeanor and shall be punished by a fine of not less than One Hundred Dollars (\$100.00) nor more than Five Hundred Dollars (\$500.00) or by imprisonment in the county jail for not less than one (1) month nor more than six (6) months, or by both such fine and imprisonment.
- SECTION 6. AMENDATORY 36 O.S. 2021, Section 6128, is amended to read as follows:

Section 6128. Each organization shall <u>electronically</u> file an annual report with the Insurance Commissioner on or before March 15 of each year in such form <u>and manner</u> as the Insurance Commissioner may require, showing the names and addresses of all persons with whom contracts for prepaid funeral benefits have been made prior to December 31 of the preceding year which had not been fully discharged on December 31 and, also showing the date of the

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    contract, the name of the bank or depository holding the trust fund
    and the amount of the trust fund under each contract on the
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    preceding December 31. Any organization which has discontinued the
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    sale of prepaid funeral benefits, but which still has outstanding
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    contracts, shall not be required to obtain a renewal of its permit,
    but it shall continue to make annual reports to the Insurance
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    Commissioner until all such contracts have been fully discharged.
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    filing fee of Fifty Dollars ($50.00) shall accompany each report.
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    The Commissioner may assess any additional fees as deemed necessary
    pursuant to this act. If any officer of any organization fails or
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    refuses to file an annual report, or to cause it to be filed within
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    thirty (30) days after he or she has been notified by the Insurance
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    Commissioner that the report is due and has not been received, he or
    she shall be guilty of a misdemeanor and shall be punished as
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    prescribed in Section 6130 of this title.
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SECTION 7. AMENDATORY 36 O.S. 2021, Section 6130, is amended to read as follows:

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Section 6130. A. Any officer, director, agent, or employee of any organization subject to the terms of Sections 6121 through 6136.18 of this title who makes or attempts to make any contract in violation of the provisions of Sections 6121 through 6136.18 of this title, or who refuses to allow an inspection of the records of the organization, or who violates any other provision of Sections 6121 through 6136.18 of this title, upon conviction, shall be guilty of a

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felony and shall be punished by imprisonment in the custody of the Department of Corrections for a term of not more than ten (10) years, and a fine not exceeding Ten Thousand Dollars ($10,000.00), and ordered to pay restitution to the victim. Each violation of any provision of Sections 6121 through 6136.18 of this title shall be deemed a separate offense and prosecuted individually.
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B. The violation of any provision of Sections 6121 through 6136.18 of this title shall constitute a cause for the Oklahoma Funeral Board to revoke, or to refuse to issue or renew, any license issued pursuant to the provisions of Sections 396 through 396.33 of Title 59 of the Oklahoma Statutes. The violation of any provision of Sections 6121 through 6136.18 of this title shall constitute a cause for the Insurance Commissioner to issue a notice and order to show cause why the licensee shall not be censured, have the license of the licensee suspended or revoked, be subject to, after opportunity for hearing, censure, suspend, revoke, or refuse to renew a permit, issue a fine of not less than One Hundred Dollars (\$1,000.00) and not more than One Thousand Dollars (\$1,000.00), or be subject to both such fine and punishment any combination thereof.

20 SECTION 8. This act shall become effective November 1, 2023.

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Req. No. 1878 Page 15